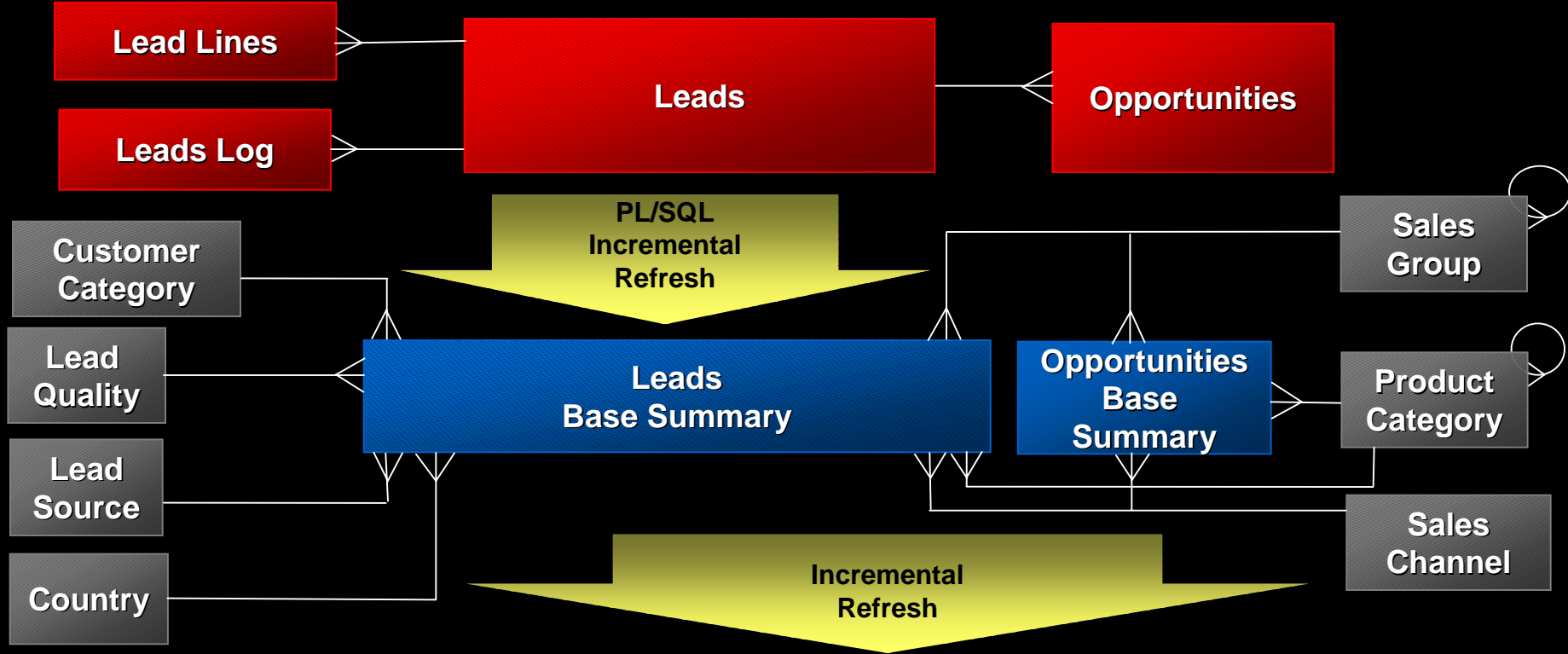












Lead Summarization




Leads MV

- By Sales Group , Product Category , Customer Category
- By Sales Group , Product Category , Country
- By Sales Group , Product Category , Lead Quality
- By Sales Group , Product Category , Lead Source
- By Sales Group , Product Category , Sales Channel

Leads Aging MV

- By Sales Group ,
- Product Category ,
- Customer Category,
- Lead Quality, Lead Source, Country, Sales Channel

 indicates aggregation in a hierarchy