

Diagram : BIL_SREP_PERF_SUMM - OLTP
 Title : BIL_Sales Rep Performance Summary
 Created : 15 March 2000 14:06:33
 Modified : 11 August 2000 17:26:52

BIL_DIMV_INTEREST_TYPES (apps/bil/Database)

PK	INTEREST_TYPE_PK
FK	INTEREST_TYPE
FK	DESCRIPTION
FK	ENABLED_FLAG
FK	ID
FK	VALUE

BIL_DIMV_PERIODS (apps/bil/Database Ob)

PK	PERIOD_SET_NAME_PK
PK	PERIOD_NAME_PK
FK	PERIOD_TYPE
FK	PERIOD_NUM
FK	QUARTER_NUM
FK	PERIOD_YEAR
FK	START_DATE
FK	END_DATE
FK	DESCRIPTION
FK	ADJUSTMENT_PERIOD_FLAG

BIL_DIMV_SALESFORCE (apps/bil/Database Objects/B

FK	SALESFORCE_PK
FK	RESOURCE_NUMBER
FK	SALESFORCE_STATUS
FK	SALESFORCE_TYPE
FK	EMPLOYEE_PERSON_FK
FK	LAST_NAME
FK	FIRST_NAME
FK	FULL_NAME
FK	COMPENSATION_CURRENCY_CODE
FK	START_DATE_ACTIVE
FK	END_DATE_ACTIVE
FK	EMPLOYMENT_STATUS_FK

BIL_DIMV_TERRITORIES (apps/bil/Database Objects/BIL Design)

FK	TERRITORY_PK
FK	NAME
FK	TERRITORY_TYPE_ID
FK	START_DATE_ACTIVE
FK	END_DATE_ACTIVE
FK	ENABLED_FLAG
FK	ORG_ID
FK	ID
FK	VALUE

BIL_SREP_PERF_SUMM (apps/bil/Database Objects/BIL Design)

FK	PERIOD_NAME
FK	TERRITORY_ID
FK	INTEREST_TYPE_ID
FK	PRIMARY_INTEREST_CODE_ID
FK	SECONDARY_INTEREST_CODE_ID
FK	SALES_CHANNEL_ID
FK	SALESREP_ID
FK	COMP_PLAN_ID
FK	CREATION_DATE
FK	CREATED_BY
FK	LAST_UPDATE_DATE
FK	LAST_UPDATED_BY
FK	LAST_UPDATE_LOGIN
FK	REQUEST_ID
FK	PROGRAM_APPLICATION_ID
FK	PROGRAM_ID
FK	PROGRAM_UPDATE_DATE
FK	START_DATE
FK	END_DATE
FK	INVOICED_AMOUNT
FK	REVENUE_CREDITS
FK	COGS_AMOUNT
FK	MARGIN
FK	NO_OF_WON_OPTY
FK	NO_OF_CLOSED_OPTY
FK	SALES_CYCLE
FK	UNITS_SOLD
FK	COMP_AMT

BIL_DIMV_INTEREST_CODES (apps/bil/Database Object)

FK	INTEREST_CODE_PK
FK	INTEREST_TYPE_FK
FK	PARENT_INTEREST_CODE_FK
FK	INTEREST_CODE
FK	DESCRIPTION
FK	ENABLED_FLAG
FK	ID
FK	VALUE

BIL_DIMV_COMP_PLANS (apps/bil/Database Objects/BIL Design)

FK	COMP_PLAN_PK
FK	COMP_PLAN_NAME
FK	COMP_PLAN_DESCRIPTION
FK	COMP_PLAN_STATUS
FK	ALLOW_REV_CLASS_OVERLAP
FK	COMP_PLAN_START_DATE
FK	COMP_PLAN_END_DATE
FK	ID
FK	VALUE

BIL_DIMV_SLS_CHANNELS (apps/bil/Database Objects/BIL Design)

FK	CHANNEL_LOOKUP_CODE
FK	CHANNEL_MEANING
FK	CHANNEL_DESCRIPTION
FK	CHANNEL_ENABLED_FLAG
FK	CHANNEL_START_DATE_ACTIVE
FK	CHANNEL_END_DATE_ACTIVE
FK	ID
FK	VALUE

